



The Lessard **DREAM** Selections Process

At Lessard Builders, options are nearly endless when it comes to building your customized home. Therefore, we offer a unique, effective and creative Selections Process. You will work directly with our lead selections professional, Brian Lessard Jr. in making all the decisions necessary to breathe life into your custom Lessard Home. Our goal is to ensure you are 100% satisfied with all flooring, paint colors, tile selections, lighting, plumbing trim and all of the other pieces required to finalize your **DREAM** home....

Here is what you can expect during our six hour selections process, located at our model, The Saltaire...

- You will begin with a tour of our state of the art and custom model. You will be given Lessard Builders tablets to take notes on the many standards we offer in our homes. This is your opportunity to see what catches your eye... When you like something during the tour, we encourage you to write it down.
- Once the tour is complete, treat yourself to a beverage and snack at our Lessard Refreshment Station (LRS). Now is also a good time to visit our bathroom, located in the lower level of the garage.
- We will gather around the "Lessard Design Table" and at this time, we will review your plans with you. This is to ensure everyone is on the same page with the layout and expectations of each room in the house.
- Once the review is completed, we will begin your exterior selections! We encourage you to bring photos of what you are looking for. We can post these photos on our "**DREAM** Wall".
- Once all Exterior selections are completed, we will perform what we call "The Sign-off". This is where we get you to electronically sign-off on each selection you made for the exterior.
- Once your exterior selections are confirmed, it is time to meet with our Kitchen Designer, Robin Murphy, of Bath, Kitchen & Tile. This begins the selections process of your **DREAM** kitchen. (You will not sign off these selections, they will be drafted into a diagram for you to sign off at a later date).
- Lessard Builders will now bring in lunch for you to enjoy as we break for about 35-45 minutes.
- Precisely after lunch, the selections will begin for the rest of your house (room by room)... This includes all plumbing trim, and lighting will be discussed.
- The Lessard Selections Process will end with a review of all interior selections made and "The Sign-Off" will occur with all other selections made.

Your next steps will be to meet with the Appliance Professionals to choose your **DREAM** appliances. This will take place off-site. You will be given a paint menu to begin the process of looking at colors for your **DREAM** walls. We will also schedule your next meeting with Lessard Builders, The Pre-Construction Meeting. The purpose of this meeting is to meet with the management team of Lessard Builders to discuss all details and review the overall project as we break ground to build your **DREAM** Lessard Home!

Meet your Lead Selections Professional:

Brian Lessard Jr.

